



PRODUCT SHEET

## FLOOR PLANNING

Floor planning can be an extremely beneficial business strategy for automotive dealers.

Increase your business volume, improve your profit margins and enhance dealer relations and loyalty with floor planning from Banqsoft.

*BanQsoft*

# FLOOR PLANNING

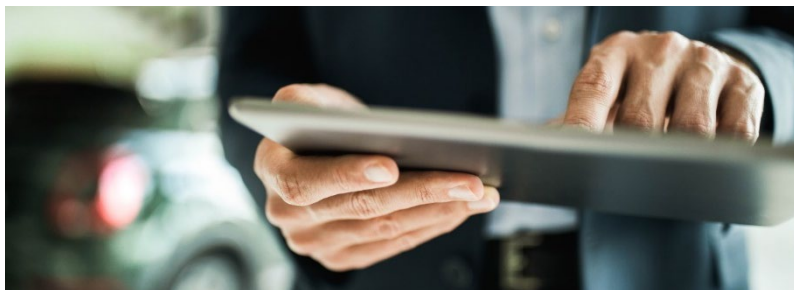
## A COMPLETE END-TO-END SOLUTION

Floor planning is a short term loan/credit line used by retailers to purchase new and used cars based on collateral:

- To maximise the selling potential of your retail space
- To grow your product groups
- To please your customers with a logical product flow
- To increase basket sizes

Floor Planning from Banqsoft supports car dealers need for financing of demo cars, new and used cars in stock in different business models like consignment, loans and wholesale.

Banqsoft also offers partner integrations and self-service solutions with possibilities for multi-branding in all channels, delivered as responsive services for pc, tablet and mobile phones.



## KEY FEATURES

- Financing
- Insurance
- Cost administration
- Reporting
- Electronic call offs
- Driver services
- Inventory management
- Handling of high credit volumes
- Automated transaction flow
- Individual asset control
- Cash flow monitoring and netting
- Flexible pricing and price programs
- Subsidy handling

### BANQSOFT IN BRIEF

Banqsoft is a leading provider of financial software in the Nordics, offering solutions for Digital Banking, Asset Finance and Credit Management.

Banqsoft was established in 1994 and is since 2015 a fully owned subsidiary of the IT group KMD A/S, an NEC company. KMD is a leading supplier of IT services to Denmark's public sector, as well as the private sector in Denmark, Sweden and Norway, while NEC is a global Japanese technology group.

350 employees in Norway, Sweden, Denmark, Finland, Poland and Malaysia develop and support 100+ installations for 80 financial services providers with sales agents and customers in 30 countries.

### MORE INFORMATION

Please contact us if you have any questions or want more information about our product & services.

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## MAJOR DESIGN REQUIREMENTS

- High credit volume with minimal staff
- Dealers do their own back office (self-service)
- Electronic transaction flows
- Full individual asset control
- Support different business models
- Consignment
- Wholesale
- Highest control of cash flow
- Minimal external bank transactions
- Less risk
- Tighter bonding
- Pricing and price programs
- Multi Dimensional, down to individuals
- Flexible in structure
- Subsidy handling

## SUMMARY

- Lifecycle finance
- To increase business volume
- To create firm relations to dealers
- Build on standard CoreView objects
- Accounts, customers, invoices, incoming invoices, expenses
- Developed in cooperation with major customers
- Used in 9 installations in 4 countries
- Largest customer:
- 50 000 cars/year
- 201 dealers

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